

1 **Analyzing the Shift in Travel Modes' Market Shares with the Deployment of**
2 **Autonomous Vehicle Technology**

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1 ABSTRACT

2 It is generally accepted that automation as an emerging technology in transportation sector could
3 have a potential huge effect on changing the way individuals travel. In this study, the impact of
4 automation technology on the market share of current transportation modes has been examined.
5 A stated preference (SP) survey was launched around the U.S. to ask 1500 commuters how they
6 would choose their commute mode if they had the option to choose between their current mode
7 and an autonomous mode. The survey included five transportation modes: car, transit, transit
8 plus ride-sourcing for the first/last mile, solo ride-sourcing, and pooled ride-sourcing. Each of
9 these modes could be presented as regular or autonomous in the choice scenarios. Then, a mixed
10 logit model was developed using the collected data. Results from the analysis of the model
11 showed that applying the automation in ride-sourcing services to decrease the fare, has the
12 largest effect on the market share of transit ride-sourcing. Also, it was found that measures such
13 as deploying more frequent services by ride-sourcing operators to minimize the waiting time of
14 the services could lead to an increase in the market share of transit plus ride-sourcing but it might
15 not improve the market share for solo and pooled ride-sourcing. Furthermore, it was concluded
16 that if the ride-sourcing market share does not move toward the automation, the mode that will
17 lose the market share is the transit plus ride-sourcing mode for which the market share will be
18 decreased as a consequence of the high decrease in the cost of riding an autonomous private car.

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20 **Keywords:** Autonomous vehicle, market share, mode choice, mixed logit model

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1 INTRODUCTION

2 Innovations in business models and vehicle technologies are remaking what it means to
3 travel by car. On-demand mobility services (e.g. Uber or Lyft) already provide a viable
4 alternative to privately-owned cars and driving for many travelers. In addition, emerging
5 technologies such as autonomous vehicles (AVs) are poised to accelerate the trend away from
6 driving, whether in mobility services or in personally owned vehicles. One thing that mobility
7 services and autonomous cars have in common is that they free the traveler from the effort of
8 driving, which is expected to reduce the perceived cost of travel; another is that a decade ago,
9 both concepts would have seemed as fanciful concepts. Looking to the future, there are still
10 many questions about exactly how these transportation modes will function, but regardless of the
11 details, we can expect them to have a profound effect on where people choose to live, work, and
12 travel. So, it is important to know how people's travel behaviors will change when AVs enter the
13 market, and how people will choose between AVs and other conventional modes.

14 Forecasting the impacts of AVs and other emerging transportation modes on mode choice
15 behavior of individuals has received a lot of attention in recent years, and many studies have
16 been devoted to exploring different aspects of AV use and adoption. Since AVs do not publicly
17 exist at the present time, stated preference (SP) surveys have been used to collect data on
18 hypothetical mode choice situations. SP surveys also enable the researchers to vary the attributes
19 of different modes and to understand how the changes in attributes might affect the mode choice
20 behavior of respondents.

21 Yap et al. (2016) investigated AVs as the egress mode for train trips in the transportation
22 market and employed an SP survey to understand the sensitivity of travelers toward some of the
23 AV attributes. Their estimated mode choice model showed that on average, first-class train
24 travelers prefer AVs over bicycle or bus/tram/metro as the egress mode. In a research about the
25 travel behavior impacts of shared autonomous vehicles, Krueger et al. (2016) used a mixed logit
26 model fitted to SP data, and concluded that service attributes including travel cost, travel time
27 and waiting time may be critical determinants of the use of shared autonomous vehicles and the
28 acceptance of dynamic ride-sharing. Using SP data, Levin and Boyles (2015) developed a nested
29 logit model for mode choice prediction among three modes of driving an AV and paying for
30 parking at the destination, driving an AV and repositioning it back to the origin, and transit. They
31 found that parking cost was the main incentive for transit and that the avoidance of parking costs
32 through AV round-trips resulted in both an increase in AV round-trips relative to one-way and
33 parking trips and a decrease in transit demand. Megens (2014) conducted an SP study in the
34 Netherlands to determine the preferred levels and circumstances for automation and found that
35 on average, vehicle users do not yet prefer full automation only assisted driving or partial
36 automation is preferred. Howard and Dai (2014) developed a logit model to examine the effects
37 of an individual's demographics and existing travel behavior on his opinion about autonomous
38 cars. They concluded that males, high-income people, those with at least a college education, and
39 those currently driving luxury cars are more likely to use this technology. They further
40 concluded that individuals who place high importance on safety are more likely to use
41 autonomous taxis. There are some contradictory views regarding age and the AV adoption in the
42 literature: some researches claim that younger individuals have a higher interest in AVs
43 (Megens, 2014; Missel, 2014; Yvkoff, 2012), while others show that older individuals are less
44 willing to pay for AVs but more willing to accept it (Payre et al., 2014; Kyriakidis et al., 2015).

1 In another study, Kyriakidis et al. (2015) concluded that individuals who drive more would be
2 willing to spend more for AVs.

3 Informed by the prior studies, the goal of current research is to develop a model for
4 measuring how choices between new and conventional modes depend on the characteristics of
5 available transportation options, and to develop initial estimates of the tradeoffs between
6 different design parameters.

7 Data from the most recent National Household Travel Survey (NHTS) has shown that
8 commuting to work constitutes approximately a large portion (16.6%) of all vehicle trips and all
9 person miles of travel (15.8%) in the U.S., and plays an important role in determining peak travel
10 demand across transportation systems (NHTS, 2017; Jabbari et al., 2018, 2019; Khaloei &
11 Habibian, 2017). Therefore, in this study we have focused on commute trips to explore the
12 factors that affect the utility of each transportation mode. Using SP data, this study has
13 developed a model that explores how the adoption of a potential new mobility service depends
14 on characteristics of various transportation modes.

15 Given the importance of knowing the factors that will change the mode choice behavior
16 of people in the near future, this study aims to identify how the automation as an emerging
17 technology in transportation area might affect the market share of existing modes.

18 This paper is organized as follows. In the next two sections, the survey method and data
19 collection process are explained. Then, the model analysis results and elasticities are presented.
20 The final section of the paper summarizes the findings and offer suggestions for future studies.

21

22 **SURVEY DESIGN**

23 To study the mode choice behavior of individuals, robust data is needed, which usually
24 comes from two sources: revealed preference (RP) data, that refer to situations where the choice
25 is made in the real choice situations; and stated preference (SP) data, that refer to situations
26 where a choice is made in hypothetical situations (Hensher et al., 2015). It is difficult to capture
27 the full trade-offs between various attributes in the RP data, since the levels of attributes are not
28 widely varied in the real market (Swait et al. 1994) and are highly correlated. This multi-
29 collinearity among attributes in the RP data may generate coefficients with wrong signs or
30 unlikely values, which makes it difficult to separate the effects of attribute on the choices
31 (Freeman, 1993; Greene, 1997; Louviere et al., 2000; Hensher et al., 2015). SP data, however,
32 can be used to cover a wide variation of attribute levels, and it is especially useful when
33 considering the choice among existing and new alternatives, whereas RP is not appropriate when
34 it comes to exploring choice behavior of people in response to new transportation modes that are
35 not yet present in the real market (such as autonomous vehicles).

36 In this study, an SP survey was used to develop a model specification (utility function)
37 that appropriately explains the mode choice behavior of individuals. The survey consisted of
38 three parts: socio-economic characteristics, information about their typical commute trip, and
39 mode choice behavior in hypothetical scenarios featuring emerging transportation modes. The
40 survey can be viewed at <https://magiccarpetsurvey2018.com/>.

41 In the first part, respondents were asked about their age, gender, driver's license holding,
42 transit pass holding, education, disability, occupation, and parking status at work, as well as their

1 household's income, size, number of full-time and part-time workers, number of members
2 younger than 18, rental status and number of vehicles owned.

3 The second part asks respondents a number of questions about their commute trip on a
4 typical workday, including the start time, number of intermediate stops and number of transfers
5 along the trip, and their main mode of travel. Figure 1 shows the commute trip question as
6 displayed to the respondents.

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19 of 25

During your most recent commute journey, did you travel directly from home to work, or did you make any intermediate stops along the way?

Some examples of intermediate stops are:
A transit stop where you switch between two different transit modes, e.g. bus to rail; park-and-ride;
pick up or drop off someone else; Buy breakfast or groceries

Yes, I often make intermediate stop(s) No, I usually go directly from home to work

1. How many intermediate stops do you make along your commute from home to work?
2

2. Start time of your commute journey from Home:
08 : 30 AM

3. Does your commute journey include transfer to another mode of transportation?
(E.g. car to bus at a park & ride, or bus to rail at a transit station (consider walk to a transit station a different mode, only if walking takes more than 10 minutes))
No

4. The main portion (longest distance) of your commute journey is made by :
Car (driver)

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Figure 1. The survey question asking about commute trip on a typical workday

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11 The third part is designed to collect the SP data. For this part, various choice scenarios
12 are developed, and in each scenario the respondents are asked to choose between two modes.
13 The survey included five transportation modes: car, transit, transit plus ride-sourcing for the
14 first/last mile, solo ride-sourcing, and pooled ride-sourcing. Each of these modes could be
15 presented as regular or autonomous in the choice scenarios.

16 Since respondents might have different perceptions about ride-sourcing modes, a brief
17 explanation of ride-sourcing services was given to the respondents as follows, prior to starting
18 the third part.

19 • **Ride-sourcing** services allow you to request a ride using a smartphone app, wait a few minutes
20 for the vehicle to pick you up, and then be driven to work. When using ride-sourcing services, it
21 is possible to make additional stops along the way, if needed. Uber and Lyft are examples of
22 companies currently offering ride-sourcing services.

23 • In the **transit + ride-sourcing** service, a ride-sourcing service picks you up at home and
24 transports you to a public transit hub, from which you can ride transit to your final destination.
25 The public transit portion of the trip in this case can be completed without any additional
26 transfers.

27 • In a **solo ride-sourcing** service you request a vehicle to be ridden just by you (similar to UberX
28 or Lyft services).

- In a **pooled ride-sourcing** service you may be matched with other travelers who have a similar route to yours, and share the vehicle with these other passengers (similar to Uber Pool or Lyft Shared services).

To create SP choice scenarios, each mode was characterized by a number of attributes including travel time, waiting time, travel cost, and parking fee. Travel cost for car is the energy (gas or electricity) cost that is calculated based on the fuel economy of the car owned by the respondents (they report year, make and model of their car in the first part of the survey) and the trip distance as calculated between their home and workplace locations through the Google API. Travel times for the car and transit alternatives were also obtained from the Google API. To calculate the travel time of the transit plus ride-sourcing alternative, the estimated transit travel time is multiplied by a decreasing level (randomly selected from among 0.5, 0.7 and 0.9), as this alternative is expected to have a shorter travel time than the transit-only alternative. Waiting time, in-vehicle travel time, and travel cost for ride-sourcing services was obtained from the Uber API. Travel cost for the pooled ride-sourcing service is a product of the estimated travel cost for the solo ride-sourcing service and a decreasing level (randomly selected from among 0.5, 0.7 and 0.9) so that the scenarios sound reasonable to the respondents. Once these base values for attributes are calculated, they are multiplied by different levels before appearing in the choice scenario. The combination of various attribute levels in each choice situation is determined through an orthogonal experimental design. The attribute levels used in the experimental design of the survey are presented in Table 1.

TABLE 1 Attribute Levels Used to Characterize Alternatives in SP Scenarios

| Attribute | Mode | Levels* |
|--------------|-------------------------|----------------------------------------------------------------|
| Travel time | All | 0%, ±15%, ±30% |
| Waiting time | Transit | 3 min, 6 min, 9 min |
| | Transit + ride-sourcing | 3 min, 6 min, 9 min |
| | Solo ride-sourcing | Uber API (Solo) * {0%, ±15%, ±30% } |
| | Pooled ride sourcing | Uber API (Pooled) * {0%, ±15%, ±30% } |
| Travel cost | Car | 0%, ±15%, ±30% |
| | Transit | \$1.50, \$2.50, \$3.50 |
| | Transit + ride-sourcing | \$3, \$6, \$9 |
| | Solo ride-sourcing | Uber API (Solo) * 0%, -25%, -50%, -75%, +25% |
| | Pooled ride-sourcing | Uber API (Solo) * 0%, -25%, -50%, -75%, +25% * {0.5, 0.7, 0.9} |
| Parking fee | Car | \$0, \$4, \$8, \$12 |

*The percentages represent the percent change relative to the base values.

DATA COLLECTION

Due to the large number of alternatives and their associated attributes, we conducted a random sampling approach to reduce the respondent burden. Requiring respondents to consider too many alternatives risks overwhelming them and pushing them to respond inattentively. The random sampling process does not violate the global utility maximization assumption under the strict condition of independent and identically distributed errors (IID), and while it needs a larger sample, it is recommended for the experiments with a large number of alternatives (Hensher et al., 2015).

1 To do this, each respondent was presented with two scenarios, wherein they had to
 2 choose between two modes. The First mode shown in the scenario for the respondents was their
 3 current commute mode (based on what reported in part 2 of the survey) and the second mode
 4 was randomly selected from the other four modes. One of these two modes was randomly
 5 displayed as autonomous (For the case of transit, its autonomous version would be transit plus
 6 autonomous ride-sourcing). The modes shown in the second scenario were exactly the same as
 7 those shown in the first scenario but with different attribute levels. If respondents' commute
 8 mode is transit and have a takes longer than 30 minutes or their daily commute includes a
 9 transfer, their current commute mode (first mode shown in choice scenarios) would be shown as
 10 transit plus ride-sourcing.

11 Figure 2 shows examples of two scenarios shown to two different respondents. For
 12 example, if a respondent reported "Solo ride-sourcing" as his/her current commute mode, in
 13 scenarios 1 and 2, he/she was asked to choose either between "Solo ride-sourcing" and
 14 autonomous version of a random mode, or between "Autonomous solo ride-sourcing" and the
 15 same random mode, where the random mode is randomly selected from the remaining modes
 16 including car, transit, transit plus ride-sourcing, and pooled ride-sourcing.

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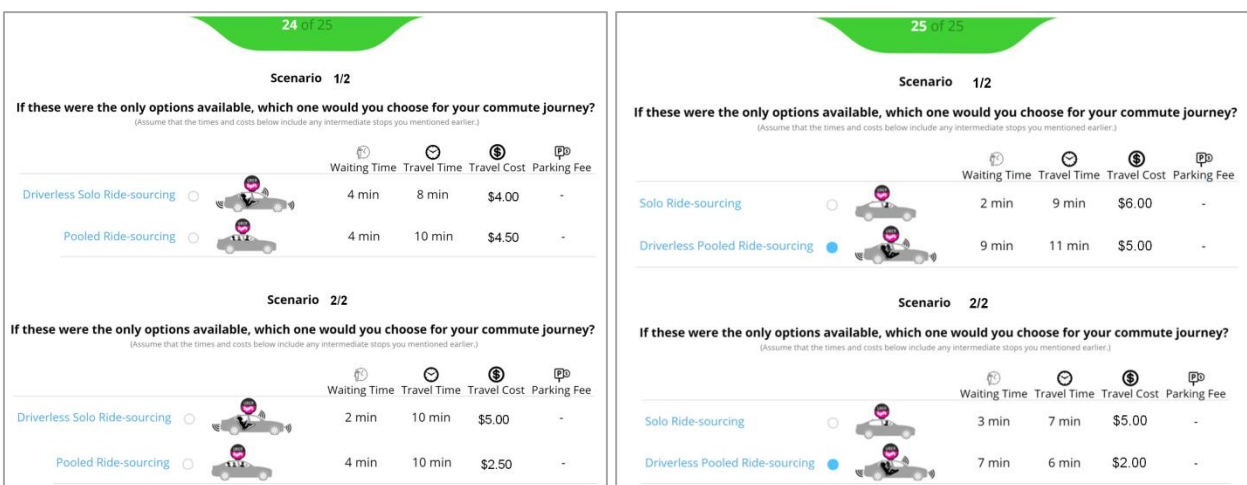
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Figure 2. Examples of two sets of scenarios shown to two different respondents

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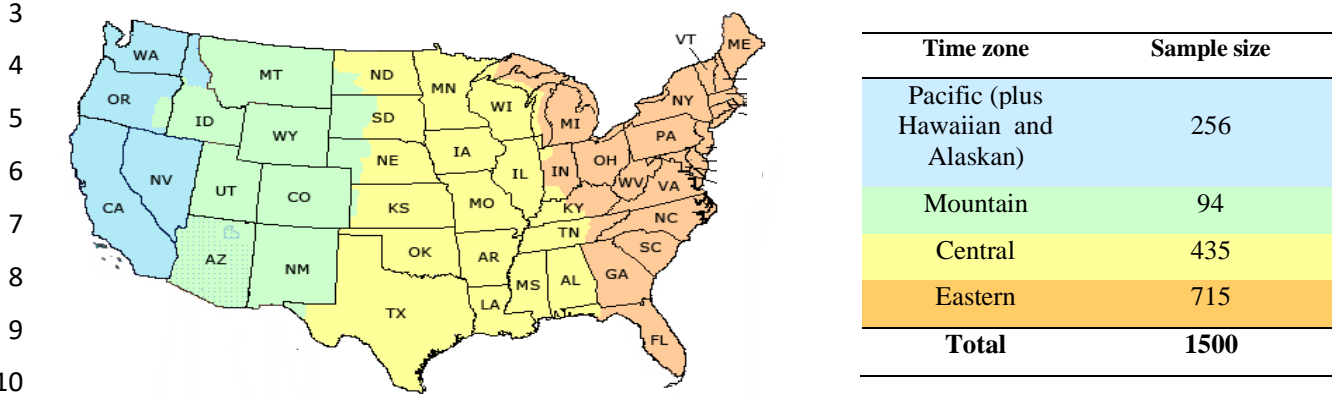
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The survey was implemented on the Amazon Web Services (AWS) and was administered on Amazon's Mechanical Turk (MTurk). MTurk is an online crowdsourcing marketplace that makes it easier for individuals and businesses to outsource their processes and jobs to a distributed workforce who can perform these tasks virtually. This could include anything from conducting simple data validation and research to more subjective tasks like survey participation, content moderation, and more. In order to have a high-quality data, only the respondents with approval rates of 95% or higher in previous surveys who have done at least 100 surveys were qualified to take this survey.

The survey was released on a nation-wide scale with a total sample size of 1500 respondents distributed proportionally to the population living in each of the four continental U.S. time zones. This generated a total of 3000 SP observations. The geographic distribution of

1 the respondents participated in the survey is displayed in Figure 3, and Table 2 presents a
 2 summary of the sample’s demographic statistics.



11
 12 **Figure 3. Geographic distribution of the respondents around the U.S.**

13
 14 **TABLE 2 Summary of the Demographic Statistics of the Sample**

| Demographic Variable | Category | Value |
|-------------------------------------------|------------------------------|-------------------|
| Current commute travel mode | Car driver and Car passenger | 85.5% |
| | Transit | 9.0% |
| | Solo ride-sourcing | 1.3% |
| | Pooled ride-sourcing | 0.3% |
| | Bike | 1.6% |
| | Walk | 2.2% |
| Mean travel time | Car | 20.6 min |
| | Transit | 54.0 min |
| | Solo ride-sourcing | 29.7 min |
| | Pooled ride-sourcing | 12.9 min |
| | Bike | 19.0 min |
| | Walk | 22.1 min |
| Mean travel cost (gas/energy cost) | Car | \$1.91 |
| Gender | Female | 45% |
| | Male | 55% |
| Education | B.Sc. and higher | 61% |
| | Graduate and higher | 16% |
| Job | Full-time | 86.4% |
| | Part-time | 11.1% |
| | Student | 2.5% |
| Median age | | 34 |
| Median household annual income | | \$60,000-\$79,000 |
| Mean persons per household | | 2.75 |
| Mean vehicles per household | | 2.57 |

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RESULTS

Mode Choice Models

In this study, a multinomial logit (MNL) model and a mixed logit model (ML) were applied to model the mode choice behaviors. In the ML model, parameters can be defined to vary across respondents, and so not only the ML model is able to represent the heterogeneity of the respondents, but also it can account for the repeated choices made by each respondent (Hensher et al., 2015).

In order to find the possible factors affecting the mode choice behavior of individuals, the pairwise Spearman correlation test was conducted, and the variables with acceptable levels of significance ($\alpha=0.01$, $\alpha=0.05$, and $\alpha=0.10$) were identified for the modeling process. Several models were developed with different attributes including socio-economic variables, population density of home and workplace location, and interactions of different income bins and travel cost.

The results of the final MNL and ML models built in NLOGIT 6.0 are presented in Table 3.

According to the results, the ML model shows a better fit. It is able to capture the heterogeneity of the respondents by employing random parameters in normal distributions (i.e. $\beta_i = \beta + \sigma v_i$, $v_i \sim N[0,1]$) for travel time, waiting time and travel cost attributes. Therefore, here we discuss the results of the ML model.

Travel cost was implemented as a generic variable, and has the same coefficient in all the utility functions. The coefficients of automation and waiting time were also considered the same for all ride-sourcing services, solo and pooled ride-sourcing, as well as transit plus ride-sourcing. All other parameters were considered as alternative-specific variables and their coefficients varied across alternatives.

All travel time and travel cost parameters were found significant with negative signs for coefficients, which is consistent with institution. The coefficients for waiting also have negative signs, but waiting time is only significant for the transit plus ride-sourcing alternative. Automation was found to significantly affect the utility of car alternative in a negative way, while it showed a positive impact on ride-sourcing services.

The results also showed that the population density of the workplace location has a positive impact on choosing transit and transit plus ride-sourcing. This might be related to the higher level of transit accessibility in dense areas with a lot of parking and congestion issues which makes non-car modes more favorable.

1 TABLE 3 MNL and ML Choice Model Results for Commute Trips

| Variables | MNL | | ML | |
|--------------------------------------------------------------------------------|--------------|---------|--------------|---------|
| | Coefficients | p-value | Coefficients | p-value |
| <i>Car</i> | | | | |
| Car is autonomous: 1 ; Else: 0 | -1.0925*** | 0.0001 | -3.1707*** | 0.0047 |
| Travel time (min) | -0.0333*** | 0.0000 | -0.1160*** | 0.0000 |
| Travel cost¹ (\$) / Household income per year (\$/1000) | -5.3385*** | 0.0000 | - | - |
| Travel cost (\$) | - | - | -0.6184*** | 0.0000 |
| <i>Transit</i> | | | | |
| Constant | -1.1976** | 0.0424 | -2.5685** | 0.0159 |
| Travel time (min) | -0.0149*** | 0.0011 | -0.0950*** | 0.0005 |
| Waiting time (min) | -0.0269 | 0.7239 | -0.0985 | 0.4418 |
| Travel cost² (\$) / Household income per year (\$/1000) | -5.3385*** | 0.0000 | - | - |
| Travel cost (\$) | - | - | -0.6184*** | 0.0000 |
| Traveler has a transit pass: 1 ; Else: 0 | 0.3243** | 0.0416 | - | - |
| Population density at workplace zip code (# of people/mile²) | 1.813E-5** | 0.0462 | 4.358E-05** | 0.0477 |
| <i>Transit + Ride-sourcing</i> | | | | |
| Constant | -1.7395*** | 0.0000 | -3.6474*** | 0.0021 |
| Ride-sourcing car is autonomous: 1 ; Else: 0 | 0.3985 | 0.1161 | 1.4397* | 0.1031 |
| Travel time (min) | -0.0256*** | 0.0000 | -0.1452*** | 0.0000 |
| Waiting time (min) | -0.0306 | 0.1877 | -0.1824* | 0.0534 |
| Travel cost² (\$) / Household income per year (\$/1000) | -5.3385*** | 0.0000 | - | - |
| Travel cost (\$) | - | - | -0.6184*** | 0.0000 |
| Traveler has a transit pass: 1 ; Else: 0 | 0.3243** | 0.0416 | - | - |
| Population density at workplace zip code (# of people/mile²) | 1.328E-05* | 0.0780 | 4.806D-05** | 0.0490 |
| <i>Solo Ride-sourcing</i> | | | | |
| Constant | -0.9217*** | 0.0064 | -3.0644** | 0.0116 |
| Ride-sourcing car is autonomous: 1 ; Else: 0 | 0.3985 | 0.1161 | 1.4397* | 0.1031 |
| Travel time (min) | -0.0390*** | 0.0000 | -0.1153** | 0.0197 |
| Waiting time (min) | -0.0173 | 0.5222 | -0.0044 | 0.9484 |
| Travel cost² (\$) / Household income per year (\$/1000) | -5.3385*** | 0.0000 | - | - |
| Travel cost (\$) | - | - | -0.6184*** | 0.0000 |
| <i>Pooled Ride-sourcing</i> | | | | |
| Constant | -1.124*** | 0.0012 | -3.5126*** | 0.0030 |
| Ride-sourcing car is autonomous: 1 ; Else: 0 | 0.3985 | 0.1161 | 1.4397* | 0.1031 |

| | | | | |
|---------------------------------------------------------------------------|------------|--------|------------|--------|
| Travel time (min) | -0.0403*** | 0.0064 | -0.1552*** | 0.0013 |
| Waiting time (min) | -0.0173 | 0.5222 | -0.0044 | 0.9484 |
| Travel cost² (\$) / Household income per year (\$/1000) | -5.3385*** | 0.0000 | - | - |
| Travel cost (\$) | - | - | -0.6184*** | 0.0000 |
| Random effects | | | | |
| <i>Car</i> | | | | |
| Car is autonomous: 1 ; Else: 0 | | | 3.4835*** | 0.0000 |
| Travel time (min) | | | 0.0859*** | 0.0009 |
| Travel cost (\$) | | | 0.4284*** | 0.0000 |
| <i>Transit + Ride-sourcing</i> | | | | |
| Travel time (min) | | | 0.0742*** | 0.0000 |
| Waiting time (min) | | | 0.3927*** | 0.0013 |
| Travel cost (\$) | | | 0.4284*** | 0.0000 |
| <i>Solo Ride-sourcing</i> | | | | |
| Travel time (min) | | | 0.1619*** | 0.0033 |
| Travel cost (\$) | | | 0.4284*** | 0.0000 |
| <i>Pooled Ride-sourcing</i> | | | | |
| Travel cost (\$) | | | 0.4284*** | 0.0000 |
| N= | 2,268 | | 2,268 | |
| LL= | -1131.863 | | -977.674 | |
| ρ^2 = | 0.280 | | 0.378 | |

1 1: Gas/Electricity cost + Parking fee

2 2: Fare

3 *: 2-tail significance at $\alpha=0.10$.

4 **: 2-tail significance at $\alpha=0.05$.

5 ***: 2-tail significance at $\alpha=0.01$.

6

7 Sensitivity Analysis

8 After building the choice model, a sensitivity analysis is conducted to examine how the
9 mode choice behaviors of commuters change with a change in different predictor variables.

10 "What-if" Scenarios

11 In this section, the effects of varying different attributes on the market share of each
12 alternative are examined in several "what-if" scenarios. The baseline for these analyses is when
13 none of the modes are autonomous, and they all keep their current attribute values.

1 • **Scenario 1**

2 A recent optimistic study by Rocky Mountain Institute (RMI) found that peak car
3 ownership might arrive as early as 2020. Once the autonomous fleets enter the market, prices for
4 Uber, Lyft, and other shared mobility services could drop by 60-70 percent. In this scenario, we
5 assumed that the ride-sourcing services (i.e. solo, pooled, and first/last mile) are autonomous,
6 and their travel cost (fare) is decreased. Figure 4(a) presents the change in the market shares of
7 all modes for different percentages of decrease in the fare of autonomous ride-sourcing services.

8 As can be seen, decreasing the fare of autonomous ride-sourcing services would increase
9 the market share of these modes, especially that of the transit plus autonomous ride-sourcing
10 alternative, while it decreases the market share of transit and car, with car being the most
11 affected.

12 • **Scenario 2**

13 In this scenario, it is assumed that the ride-sourcing services (i.e. solo, pooled, and
14 first/last mile) are autonomous, and the waiting time of ride-sourcing services are decreased.
15 Figure 4(b) presents the change in the market shares of all modes for different decrease
16 percentages in the waiting time of autonomous ride-sourcing services.

17 As can be seen, decreasing the waiting time for all autonomous ride-sourcing services
18 would cause a slight increase in the market share of the transit plus autonomous ride-sourcing
19 alternative, and about the same amount of decrease in the car market share. Decreasing ride-
20 sourcing waiting times showed to be almost ineffective on market shares of transit, solo, and
21 pooled ride-sourcing.

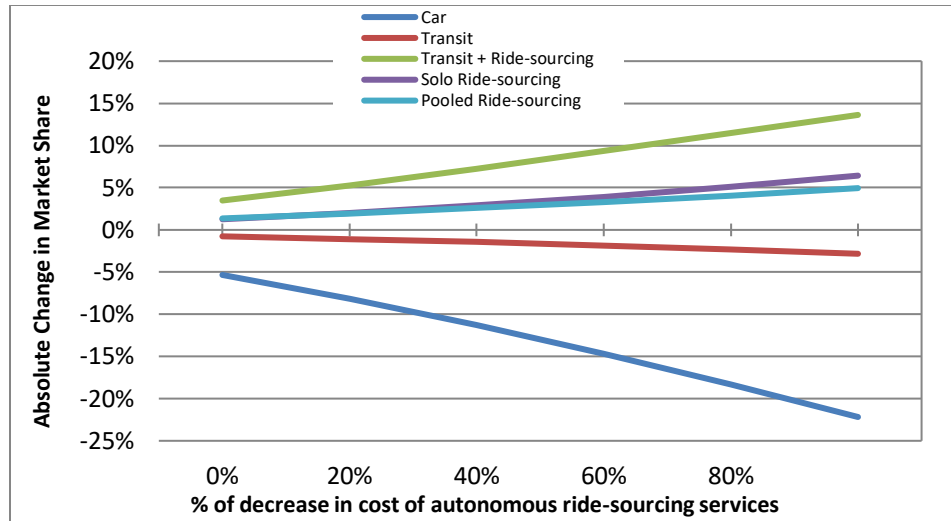
22 • **Scenario 3**

23 In scenario 3, we assumed that all cars are autonomous, while ride-sourcing services
24 remain regular. Figure 4(c) shows the change in the market shares of all modes for different
25 decrease percentages in the travel cost of autonomous cars.

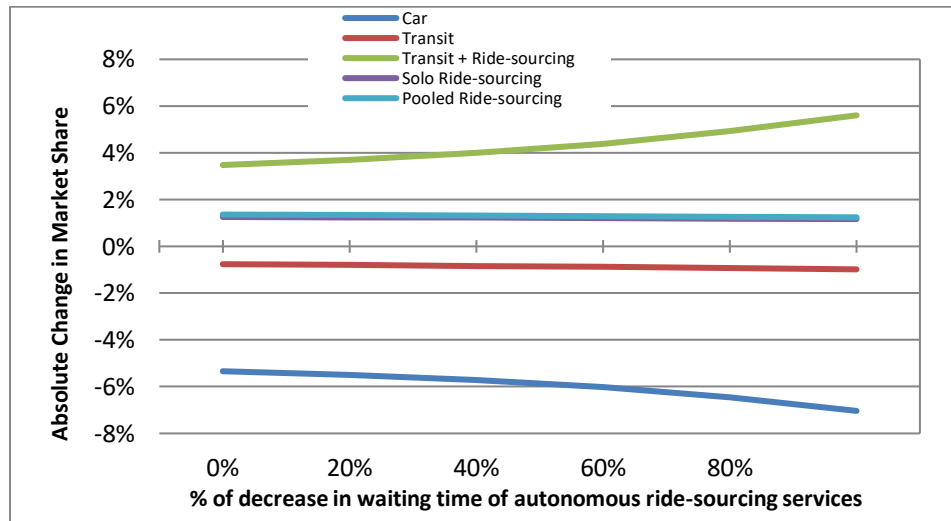
26 The results show that automation had a negative effect on the car utility. According to
27 Figure 4(c) this negative effect can be compensated by a bout 75% decrease in the travel cost of
28 car (gas/electricity cost and parking fee). In other words, a decrease of 75% in travel cost of
29 autonomous cars, could result in the same market share as when none of the modes were
30 autonomous and attributes were kept at their current levels.

31 The results also show that decreasing the travel cost of autonomous cars significantly
32 decrease the market share of transit plus ride-sourcing alternative, and encourages those who had
33 already shifted to this alternative as a result of car automation to move back to cars. According to
34 Figure 4(c), a 65% decrease in the travel cost of car can restore the market share of transit plus
35 ride-sourcing alternative to the base market, when none of the modes were autonomous and
36 attributes were the kept at their the current levels. Decreasing the car travel cost, however, does
37 not show to affect the market share for solo and pooled ride-sourcing services much, and their
38 market shares still remain higher than those in the baseline.

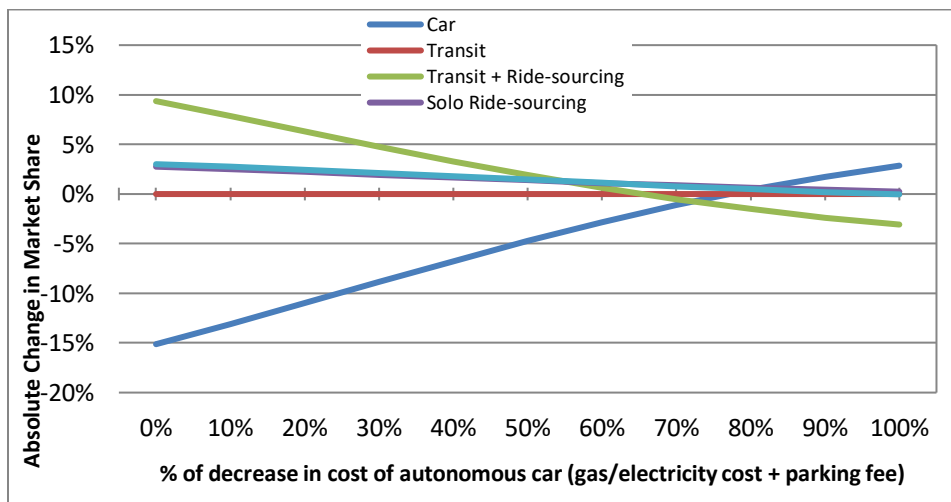
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Figure 4. Change in the market share as a result of assumptions in different scenarios

1 CONCLUSION

2 In this study, we explored how the automation of existing transportation modes might
3 affect their market share.

4 Since we wanted to explore how the changes in the market share depend on the
5 characteristics of transportation modes, a survey was designed and distributed nationally that
6 consisted of three parts: socio-economic questions, actual mode choice questions (i.e. RP data),
7 and hypothetical mode choice questions (i.e. SP data). In the third part, various choice scenarios
8 were developed that included five transportation modes: car, transit, transit plus ride-sourcing for
9 the first/last mile, solo ride-sourcing, and pooled ride-sourcing. In order to model the behavior of
10 commuters a mixed logit (ML) model was employed, considering car as the reference mode.

11 The model results indicated that travel cost, waiting time, and travel time decrease utility,
12 and higher population density at the work location increases the utility of transit and transit plus
13 ride-sourcing modes. In addition, automation was found to have a negative effect on the utility of
14 car whereas it has a positive effect on the usage of ride-sourcing services.

15 In addition to mere analysis of the choice model, we built and analyzed different
16 scenarios, assuming different measures or set of measures for different modes.

17 It was also found that decreasing all autonomous ride-sourcing prices was the most
18 effective measure to improve the market share for these modes, and transit plus ride-sourcing
19 market share is increased the most by this measure. These results imply that measures such as
20 using automation to reduce the price of ride-sourcing services might shift more commuters to use
21 transit plus autonomous ride-sourcing for the first/last mile.

22 In addition, it can be inferred from the results that measures such as deploying more
23 frequent services by ride-sourcing operators to minimize the waiting time of the services could
24 lead to an increase in the market share of transit plus ride-sourcing but it might not improve the
25 market share for solo and pooled ride-sourcing.

26 Furthermore, it was found that if the ride-sourcing market share does not move toward
27 the automation, the mode that will lose the market share is the transit plus ride-sourcing mode for
28 which the market share will be decreased as a consequence of high cost cuts offered by
29 autonomous private cars.

30 For further studies, it is suggested to examine how the automation might affect other
31 existing modes especially walk and bike.

32

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35

36 AUTHOR CONTRIBUTIONS

37 The authors confirm contribution to the paper as follows: study conception and design: M.
38 Khaloei, A. Ranjbari, D. MacKenzie; data collection: M. Khaloei; analysis and interpretation of
39 results: M. Khaloei, A. Ranjbari, D. MacKenzie; draft manuscript preparation: M. Khaloei, A.
40 Ranjbari. All authors reviewed the results and approved the final version of the manuscript.

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